

Request for Proposal

**Radiation Protection for Interventional Fluoroscopy
Procedure Rooms**

Request for Proposal RFX00060

Date Issued: 10/26/26

Due Date: 11/13/26

**Submitted by the
University of California Davis Health**

This document is also available at: [Open Solicitations](#) | [Supply Chain Management](#) | [UC Davis Health](#).

All questions regarding this RFP should be directed to:

Daniel Schroeder
UCDH Procurement and Strategic Sourcing Department
Email: dschroeder@health.ucdavis.edu

Questions should not be directed to any other UC Davis Health or University of California Davis departments/staff nor any contractors working on behalf of UC Davis Health or University of California Davis. Material or substantive information provided to any supplier will be provided to all suppliers via an addendum to this Request for Proposal.

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DISCLOSURES

Deviations from specifications: Any deviation from the specification detailed for this request for proposal (RFP) shall be identified and fully described. The University of California Davis Health (UCDH) reserves the right to accept or reject quotations deviating from specification as well as waive any irregularities in the quotation; irregularities or deviations may, however, render the quotation non-responsive and therefore disqualified.

Public disclosure: Responses to Become Public Records – All materials submitted in response to this solicitation become a matter of public record and shall be regarded as public record.

Designation of confidential information: UCDH will recognize as confidential only those elements in each response, which are trade secrets as that term is defined in the law of California and which are clearly marked as 'TRADE SECRET,' 'CONFIDENTIAL,' or 'PROPRIETARY.' Vague designations and blanket statements regarding entire pages or documents are insufficient and shall not bind UCDH to protect the designated matter from disclosure.

The California Public Records Act limits UCDH's ability to withhold prequalification and bid data to trade secrets or records, the disclosure of which is exempt or prohibited pursuant to federal or state law. If a submittal contains any trade secrets that a supplier does not want disclosed to the public or used by UCDH for any purpose other than evaluation of the supplier's eligibility, each sheet of such information must be marked with the designation "Confidential." UCDH will notify the supplier of any California Public Records Act request to inspect data designated as "Confidential" so that the submitter will have an opportunity to establish that such information is exempt from inspection in any proceeding to compel release.

UCDH not liable for required disclosure: UCDH shall not in any way be liable or responsible for the disclosure of any records if they are not plainly marked 'TRADE SECRET,' 'CONFIDENTIAL,' or 'PROPRIETARY,' or if disclosure is required by law or by an order of the court.

SECTION I – RFP INSTRUCTIONS AND TIMELINE

Submission of Written Questions or Request for Clarification

Inquiries regarding this RFP must be received by **3:00 PM PDT as per the RFP Schedule of Events** below. Questions may only be sent via email to the following contact person:

Daniel Schroeder
UCDH Procurement and Strategic Sourcing
Email: dschroeder@health.ucdavis.edu

Responses to Written Questions

Responses to inquiries will be posted as an addendum. The addendum will contain all questions received, responses to all questions and any changes. Source of questions will not be identified so please do not include any supplier-specific inquiries. Individual questions will not necessarily be answered directly to submitter. All questions and responses will be posted on the procurement website at: [Open Solicitations | Supply Chain Management | UC Davis Health](#).

Proposal Submittal Instructions

RFP responses must be sent by email to Daniel Schroeder at dschroeder@health.ucdavis.edu by **3:00PM PDT on date of deadline for submission of proposals per the RFP Schedule of Events**. Please include “**RFP RFX00060 – Radiation Protection for Interventional Fluoroscopy Procedure Rooms**” in the subject line.

Proposals received after the due date and time will not be accepted.

RFP Schedule of Events

Release of request for proposal: 10/26/26
Deadline for submission of written questions or request for clarification: 11/2/26
Responses to written questions: 11/6/26
Deadline for submissions of proposals: 11/13/26
On-site product demonstrations (if determined necessary): 11/16/26 – 11/25/26
Completion of proposal evaluation: 12/4/26

All dates are subject to change; changes to schedule will be posted at [Open Solicitations | Supply Chain Management | UC Davis Health](#).

Addendum or Supplement to Request for Proposal

UCDH may modify the RFP prior to the RFP due date, by issuance of addendums posted on the procurement website. addendums will be clearly marked as such. Each addendum will be numbered consecutively and will become part of this RFP. Failure to receive such addendums shall not relieve any obligation under this quotation as submitted. SPECIFICATIONS OR RFP REQUIREMENTS MAY BE REVISED ONLY THROUGH WRITTEN NOTICE OF ADDENDUM ISSUED BY DANIEL SCHROEDER, UNIVERSITY OF

CALIFORNIA, DAVIS, HEALTH, PURCHASING DEPARTMENT. CHANGES BY ANY OTHER INDIVIDUAL ARE NOT AUTHORIZED.

Basis of Award

An evaluation committee consisting of representatives from the University of California will evaluate the responses. Responses that do not meet the qualification criteria and scope of services will not be considered for selection.

California Public Contract Code Section 10507 et seq. require that all purchase contracts and/or agreements involving an expenditure of more than \$100,000 annually be awarded to the lowest cost supplier meeting specifications, or else all bids be rejected. The lowest responsible supplier shall be determined based on one of two bid evaluation methodologies: (1) cost alone, or (2) best value.

This bid shall be evaluated based on the best value method. In the best value method, proposals are scored based on weighted evaluation criteria of price, quality, service, performance, and other elements as defined by the University, achieved through methods in accordance with Public Contract Code Section 10507.8 and determined by objective performance criteria that may include price, features, long-term functionality, life-cycle costs, overall sustainability, required services, and the reduction of overall operating costs included in the proposal

Award(s) will be made to the overall best responsive supplier whose proposal in the sole opinion of UCDH is deemed best able to serve the needs of UCDH contained in this RFP and who have demonstrated the ability to perform the required service in an acceptable manner. Notwithstanding any other provision of this RFP, UCDH reserves the right to: (1) waive any immaterial defect or informality; or (2) reject any or all submissions or portions thereof; or (3) reissue a RFP when UCDH determines that it is in its best interest to do so (4) make an award to more than one vendor if in the best interest of UCDH to do so.

The evaluation committee reserves the right to contact, interview, and evaluate the respondent's references, contact and interview current clients, solicit information from any available source concerning any aspect of this proposal or response, and seek and review any other information deemed pertinent to the evaluation process.

UCDH reserves the right to reject or accept any or all proposals, to make more than one selection, or not select. Any resulting agreement will incorporate the terms, conditions, and requirements set forth in this RFP.

SECTION II – BACKGROUND INFORMATION

Background

UC Davis Health (UCDH) is soliciting proposals for radiation shielding equipment. This equipment may be purchased for use in various existing, retrofit/remodel and new construction areas of UCDH facilities. Awarded supplier(s) will be determined to have equipment best qualified to reduce radiation exposure to physicians, nurses, technologists and other staff members in interventional fluoroscopy procedure environments based on evaluation from a cost per quality point basis. UCDH reserves the right to purchase equipment to outfit one, multiple or no interventional procedure rooms from this award.

Objectives

The objectives of this solicitation are to:

Establish Qualified Supplier(s)

Identify capable suppliers with demonstrated experience providing radiation shielding equipment.

Support Clinical and Operational Needs

Procure equipment that supports clinical workflows, patient safety, infection prevention, and efficient operations while meeting as low as reasonably achievable radiation safety principles.

Promote Standardization with Flexibility

Enable interdepartmental standardization of equipment platforms and components if feasible.

Ensure Durability and Lifecycle Value

Select products designed to withstand frequent use, hospital cleaning protocols, and long service life, supported by appropriate warranties and replacement part availability.

Encourage Competitive Pricing and Best Value

Obtain competitive, transparent pricing and evaluate proposals using a best-value methodology that considers technical merit, service capability, and cost.

Evaluate Value-Added Services Where Beneficial

Assess optional value-added services, including customization if available, without obligating UC Davis Health to procure such services or customized products.

Maintain Procurement Flexibility

Allow for individual, multiple or partial awards, consistent with UC Davis Health's operational needs and best-value determinations.

SECTION III – REQUEST FOR PROPOSAL FORMAT

Introduction

Responses must contain agreement to documents for Exhibit A and completed responses as identified for Exhibits B, C & D.

Responses must be provided utilizing Excel worksheets provided on the Open Solicitations page.

The awarded supplier will be required to execute the UC Davis Health documentation that will govern the award. Please provide all requested information in a brief but complete response, responding in order and identifying each response by the corresponding numeric or alphanumeric question identifier. PDF responses and/or PowerPoint presentations should only be provided to enhance responses. Failure to prepare proposals in the following required format may result in elimination from the evaluation process.

Appendix & Exhibit A – UC Terms and Conditions, Purchase Agreement Template

a. Appendix X: UC Terms and Conditions – 04-01-25

b. Exhibit A: UC Health Purchase Agreement

Exhibit B – Vendor Qualification Statement

Exhibit C – Supplier Technical Proposal

Exhibit D – Cost Proposal

Appendix & Exhibit A – UC Terms and Conditions, UC Health Purchase Agreement

Reference separately posted documents. Acknowledgement must be provided of Appendix & Exhibit A documents as the expected basis for contracting with awarded supplier(s). See Exhibit B – Vendor Qualification Statement, section 6.c.

Exhibit B – Vendor Qualification Statement

Suppliers shall submit a complete Vendor Qualification Statement on the provided Excel response worksheet based on the prompts below. Failure to provide the information requested may result in rejection of the proposal.

1. Corporate Identity and Ownership

- a. Legal company name
- b. Corporate headquarters address
- c. Telephone number
- d. Email address
- e. Website
- f. Name, title, phone number, and email address of the individual authorized to act on behalf of the supplier for this solicitation
- g. Identify executive officers and company principals
- h. State the year the company was established

- i. Describe the ownership structure
- j. Identify any small business, veteran owned business and/or other diverse business ownership certifications
- k. Identify any parent company, if applicable, including headquarters location

2. Organizational Capacity and Resources

- a. Describe organizational structure supporting healthcare customers
- b. Identify the primary account manager and escalation contacts that would support UC Davis Health during the contract term
- c. State years of relevant experience of the supplier in producing specified product

3. Conflict of Interest Disclosure

- a. Identify any officer, director, or management employee or their immediate family member employed by UC Davis Health, UC Davis or the University of California
- b. List total dollar value of business conducted with UCDH, UC Davis or the University of California within the past twelve (12) months, if applicable
- c. Detail other University of California campus(es) or facility(ies) served, if applicable
- d. List any actual or potential conflicts of interest not otherwise cited above

4. Health Care Criminal Offense and Exclusion Certification

- a. List of any company or individual convictions by employees of a criminal offense related to healthcare
- b. Document any company or individual exclusion from participation in any federal healthcare program, including Medicare or Medicaid
- c. Provide agreement for immediate notification requirement to UC Davis Health for any such conviction or exclusion

5. Confidentiality and HIPAA Compliance

- a. Required agreement for maintenance of confidentiality of all UCDH proprietary, operational, and patient information
- b. Confirm compliance with all applicable state and federal confidentiality laws and regulations
- c. Confirm execution of a Business Associate Agreement (BAA) if required

6. Acceptance of Terms

- a. Acknowledge submission of a proposal constitutes acceptance of all requirements, terms, and conditions of this solicitation
- b. Agree all work products, specifications, configurations, and documentation produced shall be the property of the University of California
- c. Acceptance for utilizing UC Terms & Conditions as well as UC Health Purchase Agreement as the basis for any award contract

Complete and return Section IV, Page 16, “Authorized Signature” in addition to providing response to these points on the Excel response worksheet.

Exhibit C – Technical Proposal

Suppliers shall submit a Technical Proposal on the Excel response worksheet provided based on the prompts below. Responses shall be concise, specific, and directly responsive to the requested information.

Address all points #1 – 8 with response. Marketing, sales or any form of generalized product promotional material may be included as separate attachments, however, should not be utilized in replacement for response to every point listed on the Excel response worksheet provided.

Failure to respond to any required section as well as incomplete, vague or non-specific responses may result in disqualification.

By means of example, here are some hypothetical responses with completeness and specificity compliance response determination. Hypothetical response to addressing question asking “Describe product resistance to hospital disinfectants and cleaning agents”:

Hypothetical Response Examples

Supplier response: “All exposed equipment surfaces are compatible for cleaning with hospital-grade disinfectants including bleach-based cleaners.”

Compliance determination: Compliant

Supplier response: “Cleanable surface.”

Compliance determination: Non-Compliant (insufficient detail)

Supplier response: “Compatible with disinfectants upon request.”

Compliance determination: Non-Compliant (conditional, therefore non-responsive)

Supplier response: “Planned updates to documentation will detail compatible agents for surface cleaning.”

Compliance determination: Non-Compliant (functionally non-responsive)

1. Hospital-Specific Product Experience

- a. Describe the vendor’s experience supplying specified equipment for acute care hospitals and academic medical centers
- b. Describe utilization of specified equipment in different types of interventional cases and procedural specialty environments
- c. Document effectiveness of equipment in meeting Code of Federal Regulations Title 10, Section 20.1003 standards for as low as reasonably achievable (ALARA) procedural team radiation exposure, explicitly detailing
 - i. Options and components of equipment necessary to achieve various levels of exposure protection
 - ii. Protection for personnel at various procedural positions
 - iii. Opportunities to reduce lead-apron dependence
 - iv. System ability to provide real-time dosimetry data as well as long-term/cumulative dosimetry reporting

- d. Detail considerations for ease of set up (inclusive of positioning modular components, draping, patient positioning, etc.) as well as disassembly, cleaning, turnover and storage of equipment
- e. Identify any prior challenges encountered in hospital utilization of equipment (e.g., unplanned post-delivery service needs, limitations of prior equipment/component releases) and how those challenges were addressed

2. Product Design and Construction

- a. Describe shielding components and radiation attenuation factors (for each if varied)
- b. Describe equipment construction materials (e.g., steel, aluminum, polymer) and how they support:
 - i. Structural integrity
 - i. Durability under frequent clinical use
 - ii. Resistance to cleaning chemicals and disinfectants
- c. Describe mobility/portability, stability, and ergonomic considerations for clinical environments
- d. Describe how product design minimizes infection risk (e.g., cleanable surfaces, sealed joints, smooth edges, recessed hardware, fluid pooling)

3. Configuration and Standardization

- a. Describe available components and configuration options relevant to procedural space setting, case types and patient positioning, including dimensions and weights
 - i. For mobile options: Include description of maneuverability/repositioning, stopping and braking abilities
 - ii. For suspended/ceiling mounted options: Include description of all methods to suspend the product; list boom manufacturers have approved use of the product on their system(s) and provide confirming documentation from those manufacturers; provide any existing seismic preapproval documentation
 - iii. For table mounted options: Describe all methods for table mounting; list any table manufacturers that have approved use of product on their system(s) and provide confirming documentation from those manufacturers
- b. Outline ability and experience in reconfiguring equipment, components and accessories to support evolving clinical needs

4. Quality Assurance and Warranty

- a. Describe process of manufacturing and/or sourcing of materials/components necessary to produce equipment
- b. Detail quality assurance performed to ensure effectiveness and functionality of equipment
- c. Outline any regulatory or compliance oversight supporting product development and/or manufacturing, either mandated (e.g. governmental standards) or voluntary (e.g. ISO certifications)
- d. Provide documentation of applicable regulatory approvals, variance, exemptions or other determinations supporting use of the proposed system as an alternative to routine lead-apron use, including any applicable California

Department of Public Health requirements; documentation should identify jurisdiction and any conditions or limitations

- e. Describe any other quality assurance processes used in manufacturing, assembly, or sourcing
- f. Identify any other applicable standards, testing, or certifications relevant to hospital use
- g. Describe warranty coverage, including duration, scope, and service needs

5. Delivery, Installation, Support and Future Enhancements

- a. Describe fulfillment, lead times, and delivery capabilities following order placement; address capabilities with both purchase of new unit(s)/system(s) and replacement components/parts
- b. Explain installation/set up support, if applicable, and coordination with hospital operations
- c. Describe post-delivery support, including warranty, service agreement, replacement parts availability, educational support for current/future users and customer support/warranty response times
 - i. Provide written post-warranty service contract proposals as available
- d. Provide information on “future proofing” – explanation of product development plans, detailing
 - i. Non-binding forward-looking confidential product developments
 - ii. Planned basis of commercial sale, either as add on/replacement components or as requiring complete system replacement
 - iii. How future enhancements will integrate with existing commercially available equipment/components

See “Disclosures” header of this document pertaining to response on this question.

6. Subcontracting

- a. Describe any/all subcontracting utilized for any part of product design, manufacturing, configuration, warranty/service, delivery and installation

7. Sustainability

- a. Describe sustainability considerations related to product construction materials, manufacturing, packaging or shipping
- b. Describe expected product lifecycle and strategies to extend usable life in hospital settings
- c. Outline transportation considerations for delivery of finished product to customers – where are raw materials and components sourced, location where manufacturing and subassembly takes place

8. References

- a. Provide a minimum of three (3) hospital or academic medical center references for equipment comparable to that proposed

Exhibit D – Cost Proposal

Suppliers shall submit a cost proposal in the format specified below. Due to potential differences with proposals suppliers should provide responses on their own Excel

worksheet(s). However, failure to submit pricing as explicitly instructed below may result in rejection of the proposal.

1. General Pricing Requirements

- All pricing shall be quoted in U.S. dollars
- Pricing shall include all costs necessary to furnish each item, including standard packaging and delivery, unless otherwise stated
- Pricing shall be firm for the initial contract term, unless escalation terms are expressly permitted
- Taxes shall be excluded and identified separately, if applicable
- UC Davis Health does not guarantee minimum purchase quantities
- Clearly identify any discounts, tiered pricing, rebates or volume incentives

2. Component & Configuration Pricing

Suppliers shall provide cost proposal worksheet(s) in Excel. For each item, suppliers shall provide the following information:

- a. Itemized component/stock keeping unit (SKU) cost
 - Original manufacturer name
 - Model or catalog item number
 - Item description
 - Unit of measure
 - List price
 - Proposal offered price
 - Effective proposal offered discount (percentage off list price)
 - Warranty duration
- b. Configuration pricing: Referencing response provided for Exhibit C – Technical Proposal, section 1.c.i. (“Options and components of equipment necessary to achieve various levels of exposure protection”) provide a total list and bid price for each configuration proposed

3. Value-Added Services Pricing (if offered)

Value-added services shall be priced separately from product pricing. UCDH may, at its sole discretion, elect to purchase such services.

a. Customization Services

If offered beyond standard configurations, suppliers shall identify:

- Type of customization offered
- Pricing method (e.g., fixed fee, unit adder, percentage)
- Impact on lead time

b. Space Planning and CAD/Layout Services

If offered, suppliers shall provide:

- Description of services included
 - Pricing structure (e.g., per project, per hour, included at no cost)
 - Assumptions or limitations
- Provision of planning or CAD services is not required for award unless expressly stated

c. Implementation and Deployment Support

If offered, suppliers shall identify:

- Scope of implementation or deployment services
- Pricing structure
- Travel or expense assumptions, if any

4. No-Cost Services Disclosure

Suppliers shall clearly identify any services provided at no additional cost, including but not limited to:

- Configuration assistance
- Planning or layout support
- Standard drawings or documentation

No-cost services shall not be assumed unless explicitly stated

5. Pricing Exceptions

- Any pricing assumptions, conditions, or exceptions shall be clearly disclosed. UCDH reserves the right to reject proposals containing material pricing exceptions.

SECTION VI – TERMS AND CONDITIONS

Proposal Conditions

Notwithstanding any other provision of the RFP, suppliers are hereby advised that this RFP is solicitation of proposals only and is not to be construed as an offer to enter into any contract or agreement. Thus, UCDH reserves the right to reject any or all proposals for any reason including the following.

- Incomplete or non-responsive
- Generally unprofessional
- False statements
- Submission after due date/time
- Exceptions to UC Terms & Conditions (Exhibit A)

Evaluation and determination of the fulfillment of the RFP requirements will be UCDH's responsibility, and its judgment shall be final.

UCDH shall have the unconditional and unqualified right to withdraw, cancel, or amend this RFP at any time. Suppliers shall bear all costs associated with the preparation and furnishing of responses to this RFP. UCDH, in its sole discretion, reserves the right to determine whether any supplier meets the minimum qualification standards, to determine whether a proposal is responsive, and to select a proposal which best serves its programmatic objectives. UCDH reserves the right to negotiate a binding contract with the selected supplier.

All proposals shall be valid for a period of 180 days following the proposal submission date.

The UCDH grants other University of California (UC) entities the right to acquire the properties and/or services from a resulting contract based on this competitively bid RFP. By submitting an RFP that results in a contract, the awarded supplier agrees to make the same bid terms and price, exclusive of freight and transportation fees, available to other University of California entities. UCDH will not be responsible for any problems or issues which may arise between other UC entities and the awarded supplier as a result of any sales and/or purchases made.

UCDH reserves the right to interpret or change any provision of this RFP at any time prior to the proposal submission date. Such interpretation or change shall be in the form of a written addendum to this RFP. Such addendum will become part of this RFP and any resultant contract. Such addendum shall be made available to each agency that has received an RFP. Should such addendum require additional information not previously requested, a supplier's failure to address the requirements of such addendum in the proposal response may result in the proposal not being considered.

UCDH has, at its sole discretion, the unconditional and unqualified right to determine that a time extension is required for submission of proposals, in which case, a written RFP addendum issued by UCDH shall indicate the new submission date for proposals.

Prior to the final submission date, any supplier may retrieve its proposal to make additions or alterations. Such retrieval, however, shall not extend the final submission date.

Suppliers may not distribute any announcement or news release regarding this bid without written approval by the University of California, Davis Health. Any materials to be provided to regulatory agencies, other entities, or to the public shall be submitted to the UCDH for review and distribution unless otherwise directed by a UCDH representative.

All materials submitted in response to the RFP will become the property of UCDH. All samples of work submitted as a part of this proposal will be returned at the request of the supplier. Materials may be returned, with the exception noted above for sample material, only at the UCDH's option and at the supplier's expense.

Supplier Commitment to Sustainability: UC is committed to responsible stewardship of resources and to demonstrating leadership in sustainable business practices and thus will require suppliers to present their commitment to sustainable practices as it applies to its goods and services.

Contract Terms and Conditions

All terms and conditions of University of California Health Terms and Conditions of Purchase, (Exhibit A) shall apply to any contract awarded from this solicitation for proposals. The selected supplier will be required to comply with all the terms and conditions as specified therein. A supplier's inability to comply with, or exceptions and modifications to, the terms and conditions incorporated must be stated in response and may disqualify the supplier from further consideration or invalidate bid award.

To facilitate timely award of this contract, supplier must comply with insurance requirements. UCDH will require the selected supplier to furnish a certificate of insurance, naming The Regents of the University of California as an additional insured. Such certificate of insurance shall be in a form as issued by an insurer approved by the University and shall contain an endorsement requiring not less than thirty (30) days' written notice to the University prior to any cancellation or modification thereof. Thereafter, a certificate evidencing the renewal of each such policy shall be furnished to the University at least ten (10) days prior to the expiration of the term of said policy. Failure to comply with this requirement may result in cancellation of any contract resulting from this request for proposal.

Any order resulting from this RFP shall be subject to the examination and audit by the California State Auditor for a period of three years after final payment under this order. The examination and audit shall be confined to those matters connected with the performance of the contract, including, but not limited to, the cost of administering the contract.

All agreements resulting from this RFP shall be construed and enforced in accordance with the laws of the State of California.

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Authorized Signature

Please complete the vendor contact information requested below and return with Bid response:

Company name: [Enter response]

Federal Employer Identification Number: [Enter response]

Main telephone number: [Enter response]

Primary contact and title: [Enter response]

Primary contact email: [Enter response]

Primary contact telephone number: [Enter response]

I certify that I am authorized to sign on behalf of the organization I represent for this offer and agree to all terms and conditions described herein.

Authorized signer name: [Enter response]

Signature: [Provide signature]

Date: [Enter response]